

MAUI RESIDENTIAL STATISTICS

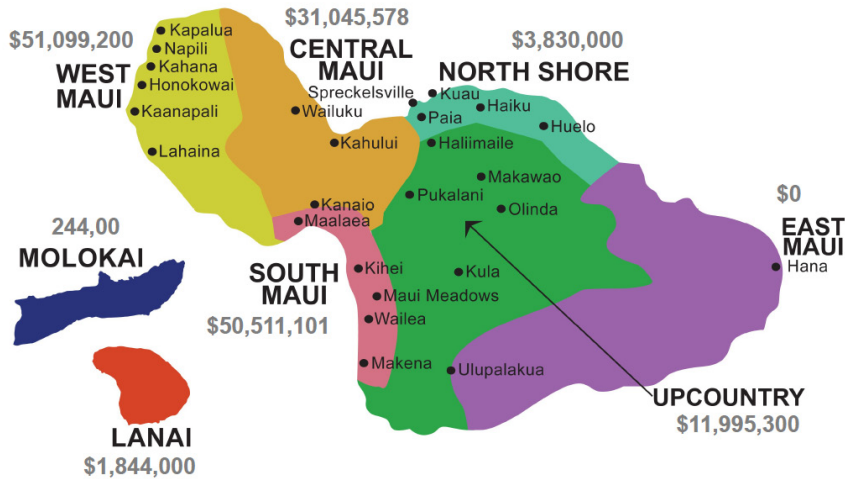
NOVEMBER 2016



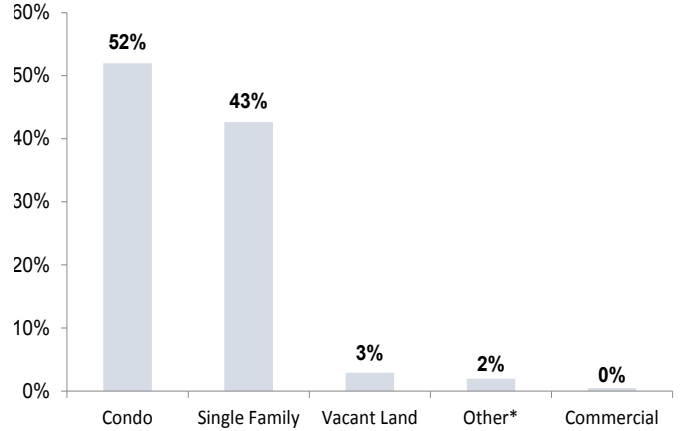
REPORT

& YTD November 2016 vs YTD November 2015

NOVEMBER 2016 BREAKDOWN
TOTAL DOLLAR VOLUME SOLD

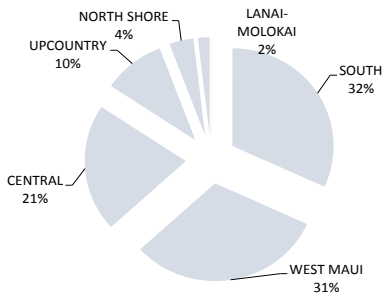


NOVEMBER 2016 % BREAKDOWN
OF TYPE OF PROPERTIES SOLD



RESIDENTIAL

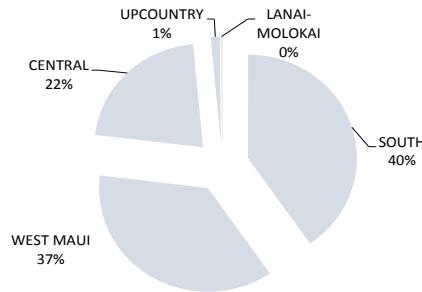
November 2016 Total Dollar Volume Breakdown
By District



SOUTH	\$31,574,100
WEST MAUI	\$31,153,800
CENTRAL	\$20,929,653
UPCOUNTRY	\$9,870,800
NORTH SHORE	\$3,830,000
LANAI-MOLOKAI	\$1,844,000
EAST	\$0

CONDOMINIUM

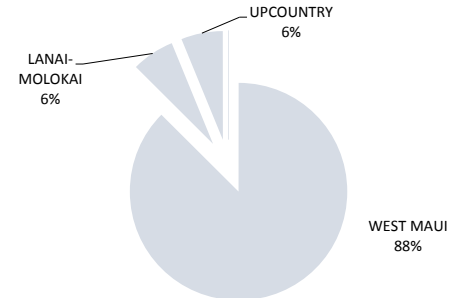
November 2016 Total Dollar Volume Breakdown
By District



SOUTH	\$18,937,001
WEST MAUI	\$17,152,900
CENTRAL	\$10,115,925
UPCOUNTRY	\$639,500
LANAI-MOLOKAI	\$55,000
NORTH SHORE	\$0
EAST	\$0

VACANT LAND

November 2016 Total Dollar Volume Breakdown
By District



WEST MAUI	\$2,610,000
LANAI-MOLOKAI	\$189,000
UPCOUNTRY	\$185,000
SOUTH	\$0
CENTRAL	\$0
NORTH SHORE	\$0
EAST	\$0

Source: Realtors Association of Maui. For more detailed info go to RaMaui.com
Information deemed reliable but not guaranteed.

www.FidelityMaui.com

Mercy Palmer (808) 280.6726 Reta Chin-Chiarella (808) 268.6554



Fidelity National Title & Escrow of Hawaii



7 Experienced Officers | 2 Sales Executives | 214 Years of Combined Experience

Central 808-893-0556 | Upcountry 808-573-0110 | West Maui 808-661-4960 | South Maui 808-891-2404

Rose Bento | Mary Jo Cabral | Reta Chin-Chiarella | Shannon Cortez | Wendy Gomes | Noreen Koki | Kosei Nagata | Mercy Palmer | Pam Teal

YTD November 2016 vs YTD November 2015

THROUGH NOVEMBER 2016

FNFS Maui Statistical Report • Residential Year to Date Breakdown By Districts

RESIDENTIAL

YEAR-OVER-YEAR

979
TOTAL NUMBER OF SALES
2016

997
TOTAL NUMBER OF SALES
2015

-2%

\$635,000
MEDIAN SALES PRICE
2016

\$582,600
MEDIAN SALES PRICE
2015

9%

\$934,678,392
TOTAL DOLLAR VOLUME
2016

\$865,566,455
TOTAL DOLLAR VOLUME
2015

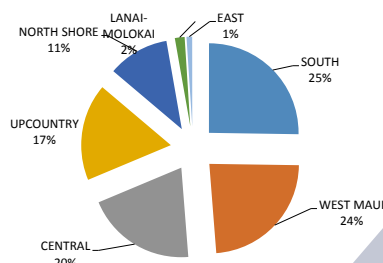
8%

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	316	361	-12%	\$559,000	\$507,381	10%	\$184,227,401	\$189,076,836	-3%
Kahakuloa	2	1	100%	\$941,750	\$656,000	44%	\$1,883,500	\$656,000	187%
EAST									
Hana	8	8	0%	\$542,500	\$594,000	-9%	\$7,733,000	\$7,212,900	7%
Kaupo	1	0	N/A	\$1,300,000	\$0	N/A	\$1,300,000	\$0	N/A
Nahiku	1	2	-50%	\$575,000	\$316,250	82%	\$575,000	\$632,500	-9%
NORTH SHORE									
Haiku	60	80	-25%	\$841,500	\$703,500	20%	\$55,005,249	\$76,567,084	-28%
Sprecks/Paia/Kuau	25	22	14%	\$748,000	\$626,750	19%	\$48,435,000	\$20,102,000	141%
SOUTH									
Kihei	147	133	11%	\$626,000	\$600,000	4%	\$126,531,468	\$117,778,972	7%
Maui Meadows	24	21	2%	\$1,240,000	\$1,025,000	21%	\$29,156,550	\$24,936,888	17%
Wailea / Makena	21	26	-19%	\$3,112,500	\$2,050,000	52%	\$80,267,000	\$105,100,000	-24%
UPCOUNTRY									
Kula/Ulu/Kanaio	77	88	-13%	\$720,000	\$727,500	-1%	\$80,049,100	\$79,837,894	0%
Mak/Olinda/Hallimaile	69	54	28%	\$559,000	\$529,500	6%	\$45,204,950	\$36,146,847	25%
Pukalani	59	60	-2%	\$615,000	\$620,000	-1%	\$38,258,309	\$40,772,400	-6%
WEST									
Kaanapali	20	22	-9%	\$1,650,000	\$1,785,000	-8%	\$37,250,577	\$44,959,999	-17%
Kapalua	12	10	20%	\$2,612,500	\$2,848,000	-8%	\$46,290,000	\$30,050,000	54%
Lahaina	64	45	42%	\$766,500	\$685,000	12%	\$86,488,274	\$46,766,730	85%
Napili/Kahana/Hon	36	28	29%	\$892,500	\$887,500	1%	\$41,747,515	\$24,705,775	69%
Olowalu	3	3	0%	\$1,700,000	\$1,475,000	15%	\$8,050,000	\$3,505,000	130%
LANAI - MOLOKAI									
Lanai	18	13	38%	\$435,000	\$385,000	13%	\$8,152,500	\$7,454,000	9%
Molokai	16	20	-20%	\$405,000	\$249,000	63%	\$8,072,999	\$9,304,630	-13%
MAUI SUMMARY	979	997	-2%	\$635,000	\$582,600	9%	\$934,678,392	\$865,566,455	8%

Source: Realtors Association of Maui - www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH NOVEMBER 2016

SOUTH	\$235,955,018
WEST MAUI	\$219,826,366
CENTRAL	\$186,110,901
UPCOUNTRY	\$163,512,359
NORTH SHORE	\$103,440,249
LANAI-MOLOKAI	\$16,225,499
EAST	\$9,608,000



YTD November 2016 vs YTD November 2015

THROUGH NOVEMBER 2016

FNF'S Maui Statistical Report • Condominium Year to Date Breakdown By Districts

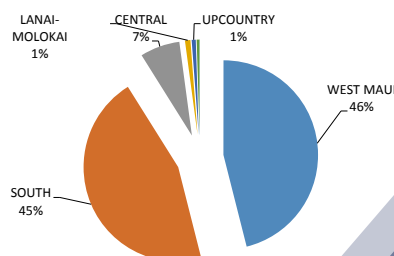
CONDOMINIUM YEAR-OVER-YEAR	1187 TOTAL NUMBER OF SALES 2016	9%	\$415,000 MEDIAN SALES PRICE 2016	1%	\$734,783,961 TOTAL DOLLAR VOLUME 2016	6%
	1088 TOTAL NUMBER OF SALES 2015		\$410,000 MEDIAN SALES PRICE 2015		\$694,439,134 TOTAL DOLLAR VOLUME 2015	

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	138	121	14%	\$335,500	\$315,000	7%	\$49,842,086	\$39,037,150	28%
EAST									
Hana	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
NORTH SHORE									
Haiku	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Sprecks/Paia/Kuau	4	2	100%	\$321,500	\$1,014,250	-68%	\$3,623,000	\$2,028,500	79%
SOUTH									
Kihei	415	395	5%	\$335,000	\$335,000	0%	\$175,018,001	\$160,319,889	9%
Maalaea	51	38	34%	\$399,000	\$345,000	16%	\$21,393,264	\$14,017,325	53%
Wailea/Makena	96	102	-6%	\$1,043,500	\$1,013,440	3%	\$134,555,400	\$154,355,129	-13%
UPCOUNTRY									
Pukalani	10	2	400%	\$507,500	\$579,500	-12%	\$5,131,638	\$1,159,000	343%
WEST									
Kaanapali	110	95	16%	\$972,500	\$1,100,000	-12%	\$135,245,509	\$123,500,375	10%
Kapalua	31	37	-16%	\$965,000	\$1,008,888	-4%	\$63,644,384	\$70,976,548	-10%
Lahaina	69	97	-29%	\$480,000	\$445,000	8%	\$32,825,455	\$42,244,785	-22%
Napili/Kahana/Honokowai	244	180	36%	\$407,500	\$399,500	2%	\$106,677,224	\$81,252,933	31%
LANAI - MOLOKAI									
Lanai	4	3	33%	\$770,000	\$1,800,000	-57%	\$4,170,000	\$3,924,000	6%
Molokai	15	16	-6%	\$170,000	\$94,000	81%	\$2,658,000	\$1,623,500	64%
MAUI SUMMARY	1187	1088	9%	\$415,000	\$410,000	1%	\$734,783,961	\$694,439,134	6%

Source: Realtors Association of Maui – www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH NOVEMBER 2016

WEST MAUI	\$338,392,572
SOUTH	\$330,966,665
CENTRAL	\$49,842,086
LANAI-MOLOKAI	\$6,828,000
UPCOUNTRY	\$5,131,638
NORTH SHORE	\$3,623,000
EAST	\$0



YTD November 2016 vs YTD November 2015

THROUGH NOVEMBER 2016

FNFS Maui Statistical Report • Vacant Land Year to Date Breakdown By Districts

VACANT LAND YEAR-OVER-YEAR	141 TOTAL NUMBER OF SALES 2016	\$469,500 MEDIAN SALES PRICE 2016	\$93,564,606 TOTAL DOLLAR VOLUME 2016
	138 TOTAL NUMBER OF SALES 2015	\$487,500 MEDIAN SALES PRICE 2015	\$129,858,041 TOTAL DOLLAR VOLUME 2015

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2016	2015	%Change	2016	2015	%Change	2016	2015	%Change
CENTRAL									
Central	15	19	-21%	\$300,000	\$270,000	11%	\$4,596,500	\$7,878,741	-42%
Kahakuloa	5	1	400%	\$345,000	\$377,000	-8%	\$1,607,000	\$377,000	326%
EAST									
Hana	2	3	-33%	\$217,500	\$310,000	-30%	\$435,000	\$890,000	-51%
Kaupo	0	1	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%
Kipahulu	2	0	NA	\$592,500	\$0	N/A	\$1,185,000	\$0	N/A
Nahiku	1	0	NA	\$265,000	\$0	N/A	\$265,000	\$0	N/A
NORTH SHORE									
Haiku	21	20	5%	\$535,000	\$440,000	22%	\$18,165,500	\$11,565,300	57%
Sprecks/Paia/Kuau	1	0	NA	\$2,950,000	\$0	N/A	\$2,950,000	\$0	N/A
SOUTH									
Kihei	12	13	-8%	\$454,750	\$490,000	-7%	\$8,102,000	\$7,181,500	13%
Maui Meadows	1	1	0%	\$625,000	\$625,000	0%	\$625,000	\$625,000	0%
Wailea/Makena	2	12	-83%	\$1,012,500	\$4,630,000	-78%	\$2,025,000	\$59,305,000	-97%
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	12	17	-29%	\$554,500	\$490,000	13%	\$7,484,000	\$8,571,250	-13%
Makawao/Olinda/Haliimaile	7	5	40%	\$185,000	\$285,000	-35%	\$2,366,111	\$3,570,000	-34%
Pukalani	6	3	100%	\$307,490	\$550,000	-44%	\$1,953,010	\$2,455,000	-20%
WEST									
Honokohau	0	1	-100%	\$0	\$300,000	-100%	\$0	\$300,000	-100%
Kaanapali	16	14	14%	\$717,625	\$642,500	12%	\$10,851,625	\$9,378,750	16%
Kapalua	7	2	250%	\$925,000	\$2,950,000	-69%	\$7,570,000	\$5,900,000	28%
Lahaina	17	10	70%	\$999,999	\$508,500	97%	\$19,113,560	\$6,172,000	210%
Napili/Kahana/Honokowai	1	1	0%	\$415,000	\$975,000	-57%	\$415,000	\$975,000	-57%
Olowalu	3	2	50%	\$699,000	\$875,000	-20%	\$2,194,000	\$1,750,000	25%
LANAI - MOLOKAI									
Lanai	0	3	-100%	\$0	\$350,000	-100%	\$0	\$1,690,000	-100%
Molokai	10	10	0%	\$162,500	\$45,500	257%	\$1,661,300	\$805,500	106%
MAUI SUMMARY	141	138	2%	\$469,500	\$487,500	-4%	\$93,564,606	\$129,858,041	-28%

Source: Realtors Association of Maui - www.RAMaui.com

TOTAL DOLLAR VOLUME BY DISTRICTS, THROUGH NOVEMBER 2016

WEST MAUI	\$40,144,185
NORTH SHORE	\$21,115,500
UPCOUNTRY	\$11,803,121
SOUTH	\$10,752,000
CENTRAL	\$6,203,500
EAST	\$1,885,000
LANAI-MOLOKAI	\$1,661,300

